

# Saving You Money

By combining the purchasing power of very large pools of buyers, ECE Shared Resources negotiates national cost savings programs with vendors used by ECE programs and others throughout the USA. Everyday savings with ECE Shared Resources enables child care providers to achieve more with their existing budgets.

A more human resource."	American Academy of Pediatrics	careerbuilder <sup>-</sup>	CHASE <b>○</b> <sup>™</sup> Paymentech
ADP Payroll Processing	American Academy of Pediatrics	<b>CareerBuilder</b>	Chase Paymentech
25% - 30% discount and no cost	20% savings on specific titles for	Save 55% off the price to post a	Up to 50% off processing charges.
for initial set-up.	child care.	30-day online job ad.	No application fee. No fixed fees.
CONSTRUCTIVE PLATTHINGS*	SCHOOL SUPPLY	communicate in style	First Book
<b>Constructive Playthings</b>	<b>Discount School Supply</b>	Emma	First Book
15% discount, 3% discount on	20% discount. Free shipping on	Negotiated rate of 1-2 cents	Access to new, free and low-cost
playground items	orders over \$99.	per email or newsletter.	books for qualifying programs.
Food&SupplySource		Lakeshore	
FoodSource Plus	Kaplan	<b>Lakeshore Learning</b>	<b>ProSolutions Training</b>
Typical savings of 10% - 35% off	17% discount and free shipping on	10% merchandise certificate and	Affordable CEU credit training,
1000's of food and supply items.	orders of \$200 or more.	free shipping.	available 24 hours.
Quorum e-Learning by Quality Assist	CHILDCARE MANAGER'S CLOUD SOLUTION	Sprint	STAPLES. that was easy:
<b>Quorum e-Learning</b>	SmartCare	<b>Sprint</b>	<b>Staples</b>
10% savings on annual	\$3 per child, per month and access	Up to 25% service discount on	12% off thousands of products.
memberships and courses.	to Premium Plan features.	business and employee plans.	Up to 70% off contracted items.
<b>Teach</b> stone <sup>-</sup>	UniFirst U1st Uniforms - Services - Solutions		web.
<b>Teachstone</b>	Unifirst	VSI	Web.com
10% savings on video library	25% off catalog pricing. Up to 70%	\$13 for criminal history searches.	Website building and design.
subscriptions.	off rental products.	Drug testing is \$46 per applicant.	Packages starting at \$9.95/mo.

Visit <u>www.ECESharedResources.com</u> to use our online calculator to discover how much you could save.



## Impacting Your Bottom Line

### **Childcare Products & Classroom Supplies**

- Using Discount School Supply, child care programs and family child care providers save 20% every day.
- Through a special negotiation made on behalf of providers, Staples offers gloves at an exclusive rate of \$3.79 per box, saving providers hundreds of dollars per year on this essential product.

#### **Payroll Processing**

- Using ADP Payroll and HR Services program, several family/home-based child care providers with only one employee are saving \$600/year on payroll and tax reporting.
- A business with thirty-five employees using ADP Payroll Processing saves \$1,200/year using our discounted programs.
- Family/home-based child care providers with only one employee save \$900/year on worker's compensation insurance.

### **Facility & Operations Products**

- A business with a 10,000+ sq. ft. facility and one acre of grounds spent an average of \$720/month on industrial supplies, tools, and safety equipment. They saved \$1,426 last year with our program.
- A multi-site program saved approximately \$1,700 in six months just by purchasing their cleaning and safety products through our program.

### **Office Supplies**

- A business spending \$9,000 a year on office supplies, restroom and kitchen paper supplies, ink and toner is saving 13% or \$1,233/year, through our office supplies program.
- Average savings through the Staples program is 17%.

### Food & Beverage

- A child care program serving 200+ children with an annual food and beverage budget of \$100,000 realized a savings of \$26,000/year, or just about 25%; enabling them to buy more fresh food and healthier items.
- A child care facility serving 170+ children with an annual food and beverage budget of just under \$85,000 was able to save \$24,000/year, or about 25% of their budget.
- A child care center with a budget of \$8,000 to serve 120 children was able to save 17%, or \$1,360/year.

#### **Wireless Services**

• A business with 15 employees spends on average \$795 per month for wireless services. With our programs, this business is saving \$140/month or \$1,680/year.

"We have also seen incredible cost savings for our members. One program saved \$26,000 by switching to FoodSource Plus. Another is saving \$200 every month by switching to the site's credit card processing vendor.

ECE Shared Resources is a great program for our members!"

Jackie Cowell Executive Director Early Learning NH